

# Interim Report 3rd quarter 2010

### NKT Holding A/S 16 November 2010 Announcement No. 24

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The Group performed well in 3rd quarter 2010, developments at the new Cologne production facility helping to ensure solid organic growth of 17%. Earnings for most NKT business segments were also satisfactory, but overall the Group was influenced by expected high costs related to running in the Cologne plant. Operational EBITDA for the first nine months of 2010 was 792 mDKK

### Summary

NKT experienced a satisfactory 3rd quarter which lifted revenue for the first nine months to 10,422 mDKK, corresponding to organic growth of 9% relative to the same period last year. In 3rd quarter 2010 NKT Cables more than doubled its growth in the segment for high voltage cables and submarine cables compared with 3rd quarter 2009. For Nilfisk-Advance, nominal revenue increased by 10% in 3rd quarter 2010 but the effect of exchange rates reduced organic growth to 5%.

NKT's operational EBITDA comprised 275 mDKK in 3rd quarter 2010, an increase of 5% (3rd quarter 2009: 263 mDKK). Operational EBITDA for the first nine months of 2010 was 792 mDKK, an increase of 88 mDKK or 13% on the same period in 2009. EBITDA margin on a rolling 12-month basis (LTM) was 9.5% at 30 September 2010, down slightly from 9.8% at 30 June 2010.

Working capital increased in the 3rd quarter and comprised 3,173 mDKK at 30 September 2010, corresponding to 18.5% (LTM) (30 June 2010: 17.4%).

Full-year expectations for revenue and operational EBITDA remain consistent with initial announcements, but basis exists for a more precise prediction of organic growth,

which is currently around 10%. Operational EBITDA is unchanged at around 1 bnDKK.

NKT Cables realized organic growth in 3rd quarter 2010 of 25% (YTD 2010: 10%) compared with 3rd quarter 2009. EBITDA for 3rd quarter 2010 was 142 mDKK (3rd quarter 2009: 118 mDKK), corresponding to an EBITDA margin of 9.3% in standard metal prices, against 10% for the same period in 2009.

Nilfisk-Advance realized organic growth in 3rd quarter 2010 of 5% (YTD 2010:7%) compared with 3rd quarter 2009. Organic growth by region was: EMEA 6%, the Americas 5% and Asia/Pacific 1%. Gross profit was maintained in 3rd quarter 2010 despite rising raw material prices.

Operational EBITDA was 129 mDKK in 3rd quarter 2010 (3rd quarter 2009: 121 mDKK), corresponding to an EBITDA margin of 9.4% for 3rd quarter 2010 against 9.7% for the same period in 2009.

**NKT Flexibles** realized 3rd quarter EBITDA of 49 mDKK (YTD 2010: 142 mDKK).

**Photonics Group** reduced its EBITDA loss in 3rd quarter 2010 by 7 mDKK to -2 mDKK (YTD 2010: -13 mDKK).



amounts in **mDKK**- unaudited

	Q3 2010	Q3 2009	Q1-Q3 2010	Q1-Q3 2009	Year 2009
Income statement					
Revenue	3,725	2,981	10,422	8,760	11,687
Revenue at standard prices <sup>1)</sup>	2,943	2,463	8,390	7,497	9,950
Operational EBITDA <sup>2)</sup>	275	263	792	704	935
EBITDA	250	225	721	589	783
Depreciation and impairment of property, plant and equipment	-70	-63	-199	-182	-243
Amortization and impairment of intangible assets	-32	-31	-94	-94	-124
EBIT	148	131	428	313	416
Financial items, net	-43	-24	-92	-85	-125
Earnings before tax (EBT)	105	107	336	228	291
Profit	80	71	242	165	238
Profit attributable to equity holders of NKT Holding A/S	79	70	239	166	240
Cash flows					
Cash flows from operating activities	-150	203	-634	391	582
Investments in property, plant and equipment	136	249	591	687	912
Balance sheet					
Share capital	475	474	475	474	474
Equity attributable to equity holders of NKT Holding A/S	3,992	3,538	3,992	3,538	3,719
Minority interests	7	41	7	41	21
Group equity	3,999	3,579	3,999	3,579	3,740
Total assets	12,353	10,093	12,353	10,093	10,124
Net interest bearing debt 3)	4,144	2,681	4,144	2,681	2,725
Capital employed <sup>4)</sup>	8,143	6,260	8,143	6,260	6,465
Working capital <sup>5)</sup>	3,173	1,904	3,173	1,904	1,974
Financial ratios and employees					
Gearing (net interest bearing debt / Group equity)	104%	75%	104%	75%	73%
Net interest bearing debt relative to operational EBITDA <sup>6)</sup>	4.0	3.1	4.0	3.1	2.9
Equity share (solvency)	32%	35%	32%	35%	37%
Return on Capital Employed (RoCE) 7)	8.9%	8.3%	8.9%	8.3%	9.4%
Number of 20 DKK shares ('000)	23,738	23,718	23,738	23,718	23,718
Number of treasury shares ('000)	77	78	77	78	78
Earnings, DKK, per outstanding share (EPS) 8)	3.3	2.9	10.1	7.0	10.2
Dividend paid, DKK per share	0.0	0.0	3.5	0.0	0.0
Equity value, DKK, per outstanding share 9) 10)	169	150	169	150	157
Market price, DKK per share	270	297	270	297	291
Average number of employees	8,407	7,910	8,407	7,910	7,938

 $<sup>^{\</sup>rm I)$  -  $^{\rm I0)}$  Explanatory comments appear in Note 5.

Financial highlights and ratios are calculated as defined in the 2009 Annual Report.

# MANAGEMENT'S REVIEW 3rd QUARTER 2010

The positive revenue trend was maintained with organic growth of 17%, while overall Group earnings were still influenced by expected high costs related to running-in the new Cologne production facility. Earnings for Nilfisk-Advance remained at a satisfactory level. Investment during the quarter amounted to 163 mDKK - principally in Cologne

Revenue development by business segment							
	2009	Metal-	Exchange	Acqui-		2010	Org.
Amounts in mDKK	Q3	prices	rates	sitions	Growth	Q3	growth
NKT Cables	1,703	90	32	20	463	2,308	25%
- Revenue, std. prices	1,185	-	20	10	311	1,526	_
Nilfisk-Advance	1,242	_	67	0	63	1,372	5%
Photonics Group	35	-	- 1	0	9	45	24%
Other	1	-	0	0	-	0-	-
Revenue, market prices	2,981	90	100	20	534	3,725	17%
- Revenue, std. prices	2,463	-	88	10	382	2,943	-

### Revenue and operating development, EBITDA

NKT's net revenue comprised 3,725 mDKK for 3rd quarter 2010 (3rd quarter 2009: 2,981 mDKK) and 10,422 mDKK for the first nine months of 2010 (YTD 2009: 8,760 mDKK). The increase in revenue equates to organic growth of 17% for the 3rd guarter and 9% for the first nine months of 2010. The nominal increase in revenue for 3rd quarter 2010, amounting to 25%, was positively influenced by metal prices (approx. 3%) and by exchange rates (approx. 3%), cf. Fig. 1.

The Group's operational EBITDA for 3rd quarter 2010 was 275 mDKK (3rd quarter 2009: 263 mDKK). This equates to a nominal increase of 12 mDKK or 5%, EBITDA

distribution by business unit for the 3rd quarter is shown in Fig. 2. Measured in standard metal prices the operational EBITDA margin for 3rd quarter 2010 was 9.3% (3rd quarter 2009: 10.7%). The fall of 1.4 percentage points was due to decreased profit share from NKT Flexibles combined with a lower operational EBITDA margin for NKT Cables and Nilfisk-Advance.

Costs for structural initiatives related in 3rd guarter 2010 to Nilfisk-Advance and comprised 25 mDKK (3rd quarter 2009: 38 mDKK). The initiatives are proceeding to plan and are expected to be completed in 2011. 3rd quarter EBITDA for NKT was

therefore 250 mDKK, an increase of 11% (3rd quarter 2009: 225 mDKK).

NKT realized operational EBITDA of 792 mDKK for the first nine months of 2010, an increase of 88 mDKK or 13% (YTD 2009: 704 mDKK). This increase included 5 mDKK relating to NKT Cables, 141 mDKK to Nilfisk-Advance, 16 mDKK to Photonics Group, and -74 mDKK to NKT Flexibles and others. Determined on a rolling 12-month basis (LTM), operational EBITDA was 1,025 mDKK at 30 September 2010 (30 June 2010: 1,011 mDKK) and operational EBITDA margin was 9.5% (30 June 2010: 9.8%). Quarterly development in the Group's operational EBITDA on a rolling 12-month basis (LTM) is shown in Fig. 3.

NKT Cables realized revenue of 1,526 mDKK in 3rd quarter 2010 measured in standard metal prices (3rd quarter 2009: 1,185 mDKK), corresponding to organic growth of 25%. This positive organic growth was primarily fuelled by a more than doubling of sales in the segment for high voltage and submarine cables. For more detailed information, see business segment review for NKT Cables on page 8.

Measured in market prices, NKT Cables realized revenue of 2,308 mDKK in 3rd guarter 2010, an increase of 605 mDKK (3rd quarter 2009: I,703 mDKK). Metal prices and the effect of exchange rates impacted revenue positively to the amount of 90 mDKK and 32 mDKK respectively.

Revenue measured in standard metal prices amounted to 3,936 mDKK for the first nine months of 2010 (YTD 2009: 3,491 mDKK), an increase of 445 mDKK or 13%. Based on market prices, revenue comprised 5,968 mDKK

	Realized	Realized	Nom.	
Amounts in mDKK	Q3 2010	Q3 2009	change	Change
NKT Cables	142	118	24	20%
Nilfisk-Advance	129	121	8	7%
Photonics Group	-2	-9	7	78%
NKT Flexibles (51%)	18	39	-21	-54%
Other	-12	-6	-6	-
Operational EBITDA	275	263	12	5%
Structural initiatives	-25	-38	13	-
EBITDA	250	225	25	11%

for the first nine months of 2010 (YTD 2009: 4,754 mDKK). Overall organic growth of 10% was realized for the first nine months of 2010.

EBITDA for NKT Cables was 142 mDKK for 3rd quarter 2010 (3rd quarter 2009: 118 mDKK).

Measured in standard metal prices the EBITDA margin was 9.3% for 3rd quarter 2010 against 5.9% for 2nd quarter 2010 (3rd quarter 2009: 10.0%). Besides increased revenue, EBITDA development for 3rd quarter 2010 was negatively impacted relative to 3rd quarter 2009 by expected running-in costs for the new Cologne production facility and by rising operating costs generally.

Nilfisk-Advance realized revenue of 1,372 mDKK in 3rd quarter 2010, a nominal increase of 130 mDKK or 10% (3rd quarter 2009: 1,242 mDKK). After excluding 67 mDKK attributable to exchange rates, organic growth was 5%. Revenue for the first nine months of 2010 comprised 4,322 mDKK, a nominal increase of 438 mDKK and organic growth of 7% (YTD 2009: 3,884 mDKK).

Organic growth by region was: EMEA (Europe, Middle East and Africa) 6% (YTD 2010: 7%), the Americas 5% (YTD 2010: 8%) and Asia/Pacific 1% (YTD 2010: 7%).

Nilfisk-Advance realized operational EBITDA of 129 mDKK in 3rd quarter 2010, an increase of 8 mDKK (3rd quarter 2009: 121 mDKK). This corresponds to an operational EBITDA margin of 9.4% for 3rd quarter 2010, against 9.7% for 3rd quarter 2009.

Despite rising raw material prices Nilfisk-Advance managed to increase gross profit margin in 3rd quarter 2009 by 1% compared with the corresponding period in 2009, while at the same time making sales promotional and organizational investments, etc.

Photonics Group realized revenue of 45 mDKK in 3rd quarter 2010 (3rd quarter 2009: 35 mDKK) and 132 mDKK for the first nine months of 2010 (YTD 2009: 118 mDKK). Organic growth increased by 24% in 3rd quarter 2010 compared with 3rd quarter 2009, and by 9% in the first nine months of 2010 compared with the same period in 2009.

EBITDA for Photonics Group was -2 mDKK in 3rd quarter 2010, an improvement of 7 mDKK on 3rd quarter 2009.

NKT Flexibles realized revenue of 294 mDKK in 3rd quarter 2010 (3rd quarter 2009: 328 mDKK). The decrease in revenue of 10% remains attributable to the reduced level of oil industry activity, which has led to lower selling prices for work completed. NKT Flexibles' revenue is not recognized in the accounts of the NKT Group as the company is not recognized in full in the consolidated financial statements. Revenue of 828 mDKK was realized for the first nine

months of the year, against 1,054 mDKK (-21%) for the same period in 2009.

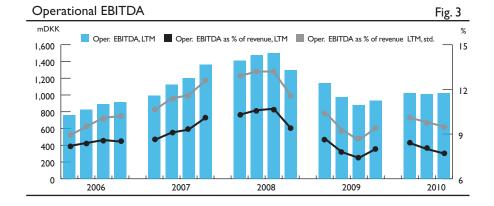
EBITDA of 49 mDKK was realized by NKT Flexibles for 3rd quarter 2010 (3rd quarter 2009: 92 mDKK). A decrease in revenue of 34 mDKK and lower margins caused by reduced sector activity were the primary reasons why EBITDA fell by 43 mDKK in 3rd quarter 2010 compared with 3rd quarter 2009.

NKT Flexibles realized EBITDA of 142 mDKK for the first nine months of the year (YTD 2009: 261 mDKK).

A 51% share of NKT Flexibles' profit after depreciation, amortization and financial items is recognized in EBITDA for the NKT Group. The amount recognized for 3rd quarter 2010 was 18 mDKK (3rd quarter 2009: 39 mDKK).

### Earnings development, EBIT

NKT realized operational EBIT of 173 mDKK for 3rd quarter 2010 (3rd quarter 2009: 169 mDKK). With a satisfactory increase in revenue of 744 mDKK the growth in operational EBIT comprised 4 mDKK. This was due to additional costs relating to dual





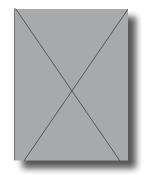


Fig 4



EBIT by business segment

LDIT by business segment				r ig. T
	Realized	Realized	Nom.	
Amounts in mDKK	Q3 2010	Q3 2009	change	Change
NKT Cables	87	71	16	23%
Nilfisk-Advance	84	78	6	8%
Photonics Group	-5	-13	8	62%
NKT Flexibles (51%)	18	39	-21	-54%
Other	-	-6	-5	-
Operational EBIT	173	169	4	2%
Structural initiatives	-25	-38	13	-
EBIT	148	131	17	13%

operations at the Cologne cable factory, organizational investments by Nilfisk-Advance, and to lower income for NKT Flexibles whose revenue is not recognized in that for the NKT Group. These reasons are described more fully in operating development, EBITDA. Operational EBIT by business unit is shown in Fig. 4.

Operational EBIT comprised 499 mDKK for the first nine months of 2010 (YTD 2009: 428 mDKK).

### Financial items, income before tax, tax, etc.

Net financial items for 3rd quarter 2010 amounted to -43 mDKK, an increase of 19 mDKK in net expenses (3rd quarter 2009: 24 mDKK). The increase was essentially due to increased net interest bearing debt as a result of investments in non-current assets and working capital.

Group EBT amounted to 105 mDKK for 3rd quarter 2010 (3rd quarter 2009: 107 mDKK).

Tax for 3rd quarter 2010 was 25 mDKK, equating to a provisionally expected tax rate of 28% for the first nine months of 2010.

NKT therefore realized an overall profit after tax of 80 mDKK for 3rd quarter 2010 (3rd quarter 2009: 71 mDKK). Realized profit after tax for the first nine months of 2010 was 242 mDKK (YTD 2009: 165 mDKK), an increase of 77 mDKK.

### Cash flows

Cash flow from operating activities amounted to -150 mDKK for 3rd quarter 2010 (3rd quarter 2009: 203 mDKK), a fall of 353 mDKK. The fall primarily relates to change in working capital, which was -417 mDKK relative to 3rd quarter 2009. Funds tied up in working capital are expected to be reduced in 4th quarter 2010.

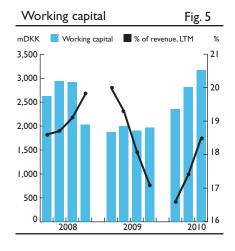
Cash flow from investing activities amounted to -163 mDKK in 3rd quarter 2010 (3rd quarter 2009: -283 DKK). Investments in 3rd quarter 2010 comprised 97 mDKK relating to the Cologne high voltage plant, and 6 mDKK relating to a business acquisition.

Cash flow from operating activities amounted to -634 mDKK for the first nine months of 2010 (YTD 2009: 391 mDKK), while investing activities amounted to -621 mDKK for the same period (YTD 2009: -784 mDKK).

### Working capital

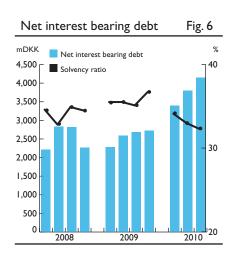
Group working capital was 3,173 mDKK at 30 September 2010, corresponding to 18.5% averaged over 12 months as a percentage of revenue (LTM). This corresponds to an increase of 361 mDKK relative to 30 June 2010 and an increase of 1,269 mDKK relative to 30 September 2009. The growth in working capital relates to the higher level of Group activity, and working capital as a percentage of revenue (LTM) is still on a par with previous periods' average level. A reduction in working capital is expected in 4th quarter 2010, but this will be less than earlier assumed.

The increase in working capital of 361 mDKK in 3rd quarter 2010 includes 335 mDKK attributable to NKT Cables and 25 mDKK attributable to Niffisk-Advance. For NKT Cables, working capital as a percentage of revenue comprised 18.5% (LTM) at 30 September 2010 (30 June 2010: 17.0%), while for Nilfisk-Advance the figure was 18.4% (LTM) at 30 September 2010 (30 June 2010: 17.7%). The development in working capital at Group level is shown in Fig. 5.



### 9 months 2010:

Operational EBITDA, first nine months: 792 mDKK, corresponding to an increase of 88 mDKK or 13%



### Net interest bearing debt

Group net interest bearing debt comprised 4,144 mDKK at 30 September 2010, an increase of 355 mDKK (30 June 2010: 3,790 DKK). The increase was primarily fuelled by investments of 136 mDKK in non-current assets, further tie-up of funds in working capital amounting to 336 mDKK, and positive impact of 3rd quarter EBITDA. Development in net interest bearing debt is shown in Fig. 6.

The current level of net interest bearing debt corresponds to 4.0x operational EBITDA for the last 12 months (30 June 2010: 3.7x). This ratio is influenced by the fact that operational EBITDA for the last 12 months includes, to a less extent, income from investment in the new Cologne high voltage plant and the acquired high voltage plant in China (Cangzhou), while the investments fully impact net interest bearing debt. A reduction in the net interest bearing debt is expected in the periods ahead.

As at 30 September the currency composition of the Group's net interest bearing debt was essentially unchanged from 31 December 2009 (cf. 2009 Annual

Report). Debt financing remains predominantly based on floating interest rates.

#### Cash resources

As at 30 September 2010 NKT had total cash resources of approx. I.2 bnDKK and at the start of November, I.7 bnDKK.

The division of NKT's cash resources into committed and uncommitted credit facilities is shown in Fig. 7. The committed facilities are not subject to credit institution requests for repayment prior to maturity.

Committed facilities of 2.8 bnDKK maturing within three years have since 30 September 2010 been extended on terms that exceed three years. In addition, the combined facilities have been increased by 0.5 bnDKK so that together they now comprise 5.9 bnDKK. The rescheduled facilities mature in January 2014 at the earliest, and an option exists for extension to January 2016. Should the Group's NIBD/operational EBITDA at the end of 2011 and 2012 respectively be below a predefined level, the banks are

obliged to extend the maturity date to January 2015 and January 2016 respectively.

The Group's debt remains independent of financial covenants with lenders. For non-financial covenants, see Note 30 of the consolidated financial statements for 2009.

### Equity

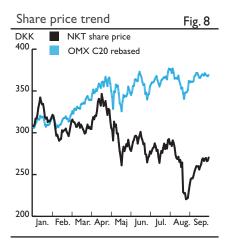
Group equity amounted to 3,999 mDKK at 30 September 2010. Currency adjustment of foreign subsidiaries and value adjustments of hedging instruments etc. are recognized directly in equity. For the first nine months of 2010 the amount recognized was 114 mDKK (including -116 mDKK for 3rd quarter 2010), which chiefly consisted of currency adjustment of net investments of subsidiaries as a result of increases in USD and other currencies.

#### **NKT** shares

NKT shares are listed on the NASDAQ OMX Copenhagen Stock Exchange in C20, the index for the most heavily traded shares. Daily turnover in NKT shares averaged 34 mDKK in 3rd quarter 2010

Credit facilities Fig. 7

Credit lacilities				1 lg. /
	November	30.09.10	30.06.10	30.09.09
Amounts in bnDKK	2010	Total	Total	Total
Committed (>3 years)	4.6	1.3	1.3	1.3
Committed (1-3 years)	0.2	2.5	2.4	2.4
Committed (<1 year)	0,0	0.5	0.6	0.4
Committed total	4.8	4.3	4.3	4.1
% of total	81%	80%	81%	79%
Uncommitted	1.1	1.1	1.0	1.1
% of total	19%	20%	19%	21%
Total	5.9	5.4	5.3	5.2
Cash		0.2	0.2	0.2
Drawn		-4.4	-4.0	-2.9
Cash resources	approx. 1.7	1.2	1.5	2.5



(3rd quarter 2009: 37 mDKK). The daily number of shares traded in the 3rd quarter averaged 130,468, a fall of 13% (3rd quarter 2009: 150,791).

The NKT share price at 30 September 2010 was 270.40 DKK, a fall of 1% (30 June 2010: 273.70 DKK). The NKT Group had market capitalization of 6.4 bnDKK at 30 September 2010, against 6.5 bnDKK at the end of 2nd quarter 2010.

### Management matters

During September the NKT Board of Directors travelled to Mexico to visit Nilfisk-Advance's latest production facility in Querétaro 220 km north of Mexico City, and the company's sales office in Mexico City itself. Travel is integral to the Board's working method, and the Board has visited several NKT subsidiaries in recent years both inside and outside Denmark. See also description under 'Highlights' on NKT's website www.nkt.dk.

The stock market calendar for 2011 will be announced separately to NASDAQ OMX after publication of the NKT Interim Report for 3rd quarter 2010. This calendar is shown on page 21.

### Corporate Social Responsibility

NKT's yearly Progress Report detailing the work with the ten recommendations of the UN Global Compact, which was signed by NKT on 27 March 2009, was published on 25 October. Based on data covering the

period I July 2009 to 30 June 2010 NKT has achieved its goal of implementing ethical guidelines in all parts of the Group. In addition, the chief executives of the Group's around 75 companies have all signed a Statement of Representation affirming compliance with the guidelines within areas like human and labour rights and anticorruption. New targets for the years ahead are to minimize the number of occupational accidents, and to source 80% of NKT's major procurement (>50,000 EUR annually for each vendor) from companies which endorse the UN Global Compact's 10 principles. In 2011 efforts will also be made to reduce total CO<sub>2</sub> emission by 12% relative to revenue (stated at standard metal prices) compared with 2008.

The NKT report data are partly based on a reporting system established within the Group's four business units. The procedures relating to system usage (data recognition, measurement and review of the reported data) are still in course of development.

In addition, a central whistleblower scheme has been introduced that gives all Group personnel an opportunity to anonymously draw attention to situations, incidents or circumstances which they consider incorrect.

As something new, a PDF version of the Progress Report can now be customized and then downloaded or printed from the NKT website.

### **Expectations for 2010**

Expectations for NKT for 2010 are generally unchanged from earlier statements, but basis exists for a more precise forecast with regard to revenue, which is now expected to finish at the top end of the previously published prediction interval.

### Revenue

Expected growth for the Group is now approx. 10%, as against approx. 6-10% previously

This expectation is based on the following organic growth rates for NKT's individual business units:

- Nilfisk-Advance: approx. 6% (previously approx. 5%)
- NKT Cables: min. 10% (previously approx. 10%)
- Photonics Group: min. 10% (previously approx. 20%), a reduction of approx. 15 mDKK.

### Earnings, operational EBITDA

Expected earnings (operational EBITDA) for the Group are unchanged at approx. I bnDKK

2010 earnings expectations for the Group's business units are essentially unchanged from the assumptions published in NKT's Interim Report for 2nd quarter 2010 and summarized thus:

- Nilfisk-Advance: Expected EBITDA margin approx. 1.5 percentage points up on 9.2% margin for 2009
- NKT Cables: Expected EBITDA margin of approx. 7.5%. This is still subject to uncertainty
- Photonics Group: Expected EBITDA loss of approx. 10-20 mDKK
- NKT Flexibles: Expected EBITDA margin of approx. 15%.

### **BUSINESS SEGMENTS**

NKT's business segments comprise the cable company NKT Cables, the cleaning equipment manufacturer Nilfisk-Advance, the fiber-optics based Photonics Group, and 51%-owned NKT Flexibles which manufactures flexible pipes for the offshore oil industry. At the end of 3rd quarter 2010 the NKT Group had approx. 9,200 employees, including some 600 in NKT Flexibles. Approx. 1,700 of the employees are based in Denmark and approx. 7,500 are based in other countries

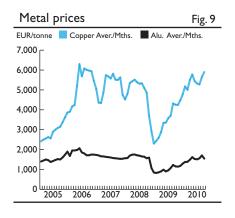


NKT Cables is one of the leading suppliers of power cables to the European market. Moreover, NKT Cables is a global player within high voltage cables and railway wires, and delivers increasingly cable solutions to customers. From factories in China production addresses the Southeast Asian market, while a newly built factory in Germany focuses on high voltage cables to the growing European market and submarine cables primarily for off-shore

windfarms. The automotive business is a new strategic growth area for NKT Cables.

The 3rd quarter 2010 showed organic growth of 25% compared to 3rd quarter 2009 (YTD 2010: 10%). This growth was realized in the product segments high voltage and submarine, low voltage and automotive whereas sales were stabilizing in medium voltage and the railway segment.

Copper and aluminium are key cost components in the production of power



\* Standard metal prices, std.

NKT Cables has since 2007 adjusted and validated data so that the effect of changes in metal prices can be isolated from standard copper and aluminium prices set at 1,550 EUR/tonne and 1,350 EUR/tonne, respectively.

cables. At 30 September 2010 the price of copper was 39% higher than at 30 September 2009, with an 11% increase from 30 June 2010. Likewise the price of aluminium has risen by 47% compared to 30 September 2009. The volatility of the metal prices is shown in Fig. 9.

3rd quarter 2010 EBITDA, was 142 mDKK (3rd quarter 2009: 118 mDKK), corresponding to a margin - measured in standard metal prices - of 9.3% (3rd quarter 2009:10.0%). Partly because of revenue growth, EBITDA increased by 24 mDKK compared to 3rd quarter 2009. The development in EBITDA was i.e. influenced by:

- Gross margin growth in almost all product areas
- Continued high project cost higher than originally planned - in the new factory in

### Highlights - NKT Cables

	Q	Q3		QI-Q3		
Amounts in mDKK	2010	2009	2010	2009	2009	
Revenue	2,308	1,703	5,968	4,754	6,383	
Revenue std. price	1,526	1,185	3,936	3,491	4,646	
- Growth (%)	36%	-17%	26%	-21%	-18%	
- Organic growth (%)	25%	-10%	10%	-7%	-7%	
EBITDA	142	118	283	278	373	
EBITDA margin (std.prices) (%)	9.3%	10.0%	7.2%	8.0%	8.0%	
EBIT	87	71	130	149	197	
Capital employed	4,716	3,163	4,716	3,163	3,313	
Working capital	2,003	1,004	2,003	1,004	1,089	
Number of employees, period end	3,432	3,151	3,432	3,151	3,127	



The new factory in Cangzhou by Hejian City in Hebei Province produces high-voltage and medium voltage cables primarily for the Chinese market

Cologne, caused by high complexity, as anticipated in the previous quarter communication

- Margin percentage pressure in medium voltage cables due to the effects of the new frame agreements with utilities coming in fully in the 3rd quarter
- High operating costs in Cologne due to parallel operations in both the new and the old factory which will continue until the move has been completed in the beginning of 2011

The sales of high voltage/submarine cables grew by over 100% in 3rd quarter 2010 compared with 3rd quarter 2009. (YTD 2010: 41%). Whereas the growth for the year so far is satisfying, on aggregate it is still below the original expected level due to the slower than expected realization of some projects. The third quarter confirmed the expectation that the learning curve at the new factory in Cologne is developing positively.

The quotation activity in this segment has continued to be high and NKT Cables has succeeded in winning a large order in the UK with a value of 260 mDKK for delivery in 2012, as disclosed to the market on 13 September 2010. The high quotation level and several new orders are stabilizing the backlog and indicate that 2011 will be a year of consolidation for NKT Cables in the high voltage and submarine market particularly in Europe. For certain projects, customer decision processes are taking longer than originally announced.

The new high voltage factory in Cangzhou in China was officially opened on 12 September 2010 and has started to produce and fulfill customer orders, mainly in the 110 kV segment. Pre-qualification and

type testing for 220 kV cable systems is well under way and is expected to enable execution on orders for 220 kV cables out of this factory in 2011.

Through NKT Cables Australia, the company has participated in some large tenders and expects to win projects in the region.

Medium voltage sales for the 3rd quarter 2010 were on par with 3rd quarter 2009 (YTD 2010: 6%). Further growth in the quarter was negatively influenced by the machine transfers in Cologne from the old to the new factory. The medium voltage sales in Germany is still benefitting from government incentives that are likely to continue throughout 2011, but may then be phased out. The medium voltage business in China continues to benefit from the good connections that NKT Cables has to its railway customers, resulting in orders in parallel with the railway project wins.

The **low voltage** business segment saw an encouraging development in the 3rd quarter, with a 9% growth (YTD 2010: -2%). This growth is attributable to good developments in Eastern Europe and some of the other focus markets. Construction in Denmark continues to be down.

The sale of **railway catenary wires** picked up strongly in the 3rd quarter compared to the first half of the year and reached the same level as in the 3rd quarter 2009. On the basis of large project wins in China in the last couple of months, this trend is expected to create growth again in the 4th quarter which will continue into 2011. The project wins in the third quarter confirm the strong position that NKT Cables has as the market leader in the field of catenary

wires for high speed trains in China, staying ahead of the competition as a result of its unique technology platform developed over the last approx. 10 years.

Special cables include automotive, and the automotive business, with organic growth of more than 100% in 3rd quarter 2010, continued its strong growth performance of 1st and 2nd quarter 2010. Based on a new frame agreement with a large established harness maker, NKT Cables is adding capacity to enable further growth and subsequent consolidation in this segment. Cooperation discussions have been started with carmakers to also look into the future need for cables in cars, especially hybrid and electrical cars.

The new NKT Cables One Company
Organization is considered to be
progressing well and will enlarge the reach
of NKT Cables to offer its full product mix
to all customers in all relevant markets.

The changed product mix within projects business has triggered the employment of additional key staff in order to take full advantage of the market potential, to enhance experience and thus continue the journey towards excellence.

### Nilfisk-Advance

Nilfisk-Advance supplies professional cleaning equipment for indoor and outdoor applications to a global clientele. The company also offers individual service agreements and sales of spare parts, ensuring that customers can always rely upon equipment availability.



The NKT Board of Directors visited Nilfisk-Advance's newest production unit in Querétaro, Mexico. Site visits is integral to the Board's working method

Highlights - Nilfisk-Advance

	Q3		QI-Q3		Year
Amounts in mDKK	2010	2009	2010	2009	2009
Revenue	1,372	1,242	4,322	3,884	5,138
- Growth (%)	10%	-13%	11%	-15%	-13%
- Organic growth (%)	5%	-13%	7%	-15%	-13%
Operational EBITDA*	129	121	492	351	469
- Operational EBITDA margin (%)	9.4%	9.7%	11.4%	9.0%	9.1%
Operational EBIT*	84	78	360	217	293
Capital employed	2,859	2,528	2,859	2,528	2,580
Working capital	1,112	854	1,112	854	852
Number of employees, period end	4,980	4,654	4,980	4,654	4,779
*Adjusted for structural initiatives					

3rd quarter organic growth for Nilfisk-Advance was 5% up on 3rd quarter 2009. Combined nominal growth for the first three quarters was 11% relative to the same period in 2009 (organic growth YTD 2010: 7%). The downward growth trend in the 3rd quarter is considered due to generally greater customer restraint and related slowdown in market growth, particularly in Europe. The EMEA region (Europe, Middle East and Africa) yielded 6% organic growth in the 3rd guarter, which was similar to the level for 1st half 2010. 3rd quarter sales in the Americas and the Asia/Pacific region produced more subdued organic growth of 5% and 1% respectively. Based on the trend in the 3rd quarter, market growth for 2010 is expected to be weak, with Nilfisk-Advance therefore continuing to take market shares.

Despite rising raw material prices, gross profit for 3rd quarter 2010 was up by one percentage point on the same period in 2009. The ongoing reduction in production costs managed to neutralize the rise in raw material costs, and gross profit for 2010 as a whole is therefore still expected to be around 42%.

Nilfisk-Advance has only adjusted its selling prices once in 2010, in the beginning of the year. To withstand pressure from rising raw material prices it is believed necessary to raise selling prices by up to 5% in 1st quarter 2011.

Investment continues in expanding a number of organizational facilities. These include strengthening customer-oriented functions with a view to ensuring long-term competitiveness. The increased costs are expected to generate increased sales. Accordingly, the level of costs is approx. I%-point higher than in 3rd quarter 2009. Development in fixed costs is being closely monitored, and adjustments will be made if market events change.

Operational EBITDA margin for the 3rd quarter was 9.4%, against 9.7% for 3rd quarter 2009. EBITDA for the first nine months of 2010 was therefore 11.4% (YTD 2009: 9.0%).

Nilfisk-Advance launched four new products in the 3rd quarter, bringing the total for 2010 to 20. The company's new EcoFlex concept has been well received by

customers and the EcoFlex solution is now available with seven different floor scrubbers. This flexible and user-friendly system delivers efficient, more sustainable cleaning performance and precisely matches customer needs. EcoFlex enables the operative, at the press of a button, to switch from using pure water-based cleaning to using chemical additives to remove heavy grime in areas where detergents are the only way for the customer to achieve the desired result. In this connection Nilfisk-Advance has commissioned independent tests which show that floor scrubbers using electrically activated water do not produce better results than floor scrubbers using ordinary water. The test results were published on 8 November 2010 after the closing of 3rd quarter in conjunction with a major trade fair for the professional cleaning industry.

Emerging markets are a key focus area for Nilfisk-Advance. In view of future growth expectations for these markets the company wishes, even now, to create a strong position that can be an engine for future global growth. In the 3rd quarter, consistent with this objective, Nilfisk-Advance completed the acquisition of the Brazilian company Plataforma. Plataforma is a small enterprise with good access to the Brazilian market and a small local production of cleaning equipment. Plataforma will be merged with Nilfisk-Advance Brazil to form a strong foundation for growth in the attractive Brazilian market.

In the 3rd quarter a number of initiatives were taken which ensure balance between short-term focus and the long-term investment perspective and thereby establish the company's direction.







In November, Nilfisk-Advance signed an agreement for acquisition of a Danish outdoor equipment manufacturer, Egholm. The transaction will become effective in January 2011 and is part of Nilfisk-Advance's strategy of widening its product range and market coverage.

### **Photonics Group**

Photonics Group consists of three companies, NKT Photonics, LIOS Technology and Vytran, all with activities based on optical fiber technology. Products range from new types of fibers, new types of lasers and advanced measuring devices to fiber handling equipment principally for industrial applications. Product development frequently takes place in partnership with industry players in areas such as lasers, life sciences, energy, semiconductors and defence.

Led by NKT Photonics, all three companies experienced positive development in 3rd quarter 2010 compared with the same period last year. Photonics Group realized organic growth of 24% in 3rd quarter 2010 compared with 3rd quarter 2009 (YTD 2010: 9%). Operational EBITDA was

-2 mDKK, against -9 mDKK for 3rd quarter 2009.

NKT Photonics, a supplier of ultra-precise lasers, white light sources, crystal fibers and components, experienced excellent sales during the quarter and a continuing strong flow of orders. The level of activity was particularly high in the SuperK laser and crystal fiber segments. Renewed interest is being shown by the oil and gas sector in sensor systems for exploration and extraction purposes, which is important for sales of KOHERAS ultra-precise lasers. Considerable ongoing effort is devoted to documenting and proving the long-term properties of the company's product platforms and on maturing both products and organization. As an example, since the end of the 3rd quarter the company has obtained ISO 9001 certification with effect from 1 December 2010.

LIOS Technology, a supplier of distributed temperature measuring systems, followed up the trend from 2nd quarter 2010 with improved 3rd quarter sales compared with the same period in 2009. This rise also applied to orders, which were evenly divided between the three main product

segments: fire detection equipment, cable monitoring and temperature monitoring equipment for the oil and gas sector. And like NKT Photonics, LIOS is noting growing interest from this sector. Positive dialogue on closer development collaboration continues with important segment players.

Vytran, a supplier of fiber handling equipment, realized increased revenue compared with 3rd quarter 2009. The market for production equipment remains generally slow, which also impacts new orders. However, the reduced order backlog has also had the positive effect of reducing future lead times. During the quarter under review Vytran launched a new splicing product aimed at manufacturers of fiber lasers and at companies supplying life science equipment in which optical fibers are incorporated. Vytran continues to strive for breakthrough in the life science sector where the company believes there is a need for its equipment.

### NKT Flexibles (51%)

NKT Flexibles supplies flexible pipelines and systems for oil and gas extraction from offshore fields. The company is 49%-owned by offshore contractor Acergy. This means that NKT Flexibles is not recognized in full in NKT's consolidated financial statements.

Oil prices continued around 75 USD/bbl in 3rd quarter 2010. However, the scale of activity for new extraction projects is still comparatively small, which the company considers is due to the relatively slow stabilization of the world economy. The market for the products and solutions offered by NKT Flexibles therefore remains tight, and as expected this reduced earnings

Highlights - Photonics Group

	Q	3	QI-	Year	
Amounts in mDKK	2010	2009	2010	2009	2009
Revenue	45	35	132	118	160
- Growth (%)	29%	-26%	12%	-5%	-6%
- Organic growth (%)	24%	-25%	9%	-8%	-8%
EBITDA	-2	-9	-13	-29	-32
EBIT	-5	-13	-22	-41	-47
Capital employed	163	124	163	124	122
Working capital	57	48	57	48	40
Number of employees, period end	174	168	174	168	163







Highlights - NKT Flexibles

	Q	3	QI-	Year	
Amount in mDKK	2010	2009	2010	2009	2009
Revenue	294	328	828	1,054	1,311
- Growth (%)	-10%	-6%	-21%	-5%	-6%
EBITDA	49	92	142	261	305
EBITDA margin (%)	16.7%	28.0%	17.1%	24.8%	23.3%
EBIT	36	80	105	229	261
Capital employed	949	776	949	776	780
Working capital	274	296	274	296	250
Number of employees, period end	579	511	579	511	490
Profit share attributable to NKT Holding A/S	18	39	57	119	136

for 3rd quarter 2010 compared with 3rd quarter 2009.

EBITDA was 49 mDKK in 3rd 2010, against 92 mDKK in 3rd quarter 2009, corresponding to an EBITDA margin of 17% and 28%, respectively.

3rd quarter organic growth was -10% (YTD 2010: -21%), which was consistent with expectations. Revenue development was primarily attributable to reduced sales prices of the product portofolio in production. This was due to the reduced level of activity that has characterized the oil industry since mid-2008 and which generally has led to substantial pressure on oil industry prices over the past 24 months.

For 3rd quarter 2010, 18 mDKK was recognized in NKT Group EBITDA, against 39 mDKK for 3rd quarter 2009.

The current level of activity is expected to continue until the oil companies are sufficiently confident about future oil prices. No significant improvement in the market situation for flexible pipe systems is therefore anticipated until rising energy

demand restores equilibrium to the supply and demand for oil and natural gas. The present market situation is expected to impact far into 2011.

It is believed that, if implemented, the potential merger between NKT Flexibles' co-owner Acergy and Subsea 7 (cf. announcement from Acergy of 21 June 2010) could widen the prospects for sales of flexible pipe systems through the strengthened continuing company. The combination of Acergy and Subsea 7 will increase global exposure in the turnkey (EPIC) market, and the new company will command one of the largest and most modern fleets of special-purpose installation ships for flexible pipes and other products.

In 3rd quarter 2010 NKT Flexibles was awarded three new projects on the Norwegian shelf, comprising a static flowline and two dynamic risers - all for supply in spring 2011. Furthermore, positive development continued in front-end engineering-related activities and in operations support activities that provide customers with ongoing servicing.

Orders in hand amounted to around 1.4 bnDKK at the end of September 2010 (30 June 2010: 1.5 bnDKK). Visibility therefore remains strong for the next 12-18 months.

Activity levels at the Kalundborg production plant remained high in 3rd quarter 2010, mainly due to the manufacture of flexible pipes for the Brazilian oil company Petrobras and the Indian oil company ONGC.

In 3rd quarter 2010 NKT Flexibles gradually increased its staffing in specific, operations-related departments, including the new production lines in Kalundborg, in readiness for the planned level of activity over the year.

The current expansion of production capacity is approaching its planned conclusion. The new tensile armor line entered service in 3rd quarter 2010, while installation and preparation of the new pressure armor line is still in progress.

The project to develop flexible pipe systems for service in waters up to 2,500 metres deep is nearing the stage when the first pilot productions will take place at the factory in Kalundborg. The optimized flexible pipe system consists of at least three elements, each designed to withstand the forces and stresses to which the system will be exposed.

NKT Flexibles has defined specific measures that will help to continuously ensure sustainable and efficient production with minimum waste and energy consumption. Work is also under way on other initiatives to strengthen the company's CSR profile.

### **MANAGEMENT** STATEMENT

The Board of Directors and the Board of Management have today considered and adopted the Interim Report of NKT Holding A/S for the period  $\,$ I January - 30 September 2010.

The Interim Report, which has not been audited or reviewed by the company auditor, has been prepared in accordance with IAS 34 'Interim Financial Reporting', as approved by the EU, and additional Danish disclosure requirements for interim reporting by listed companies.

In our opinion the Interim Report gives a true and fair view of the Group's assets, liabilities and financial position at 30 September 2010 and the results of the Group's activities and cash flows for the period 1 January - 30 September 2010.

We also find that Management's review provides a fair statement of developments in the activities and financial situation of the Group, financial results for the period, the general financial position of the Group, and a description of major risks and elements of uncertainty faced by the Group.

Brøndby, 16 November 2010

### Board of Management

Thomas Hofman-Bang Søren Isaksen Michael Hedegaard Lyng

President and CEO Group Executive Director, CTO Group Executive Director, CFO

### **Board of Directors**

Christian Kjær Jens Due Olsen Krister Ahlström
Chairman Deputy Chairman

Jan Erik Jensen Gunnar Karsten Jørgensen Arne Dan Kjærulff

Jens Maaløe Lone Fønss Schrøder Jan Trøjborg

NKT Holding A/S Page 13 of 21 Interim Report 3rd quarter 2010

# Income statement

amounts in mDKK
- unaudited

	Q3 2010	Q3 2009	Q1-Q3 2010	Q1-Q3 2009	Year 2009
Revenue	3,725	2,981	10,422	8,760	11,687
Earnings before interest, tax, depreciation					
and amortization (EBITDA)	250	225	721	589	783
Depreciation and impairment of property, plant and equipment	-70	-63	-199	-182	-243
Amortization and impairment of intangible assets	-32	-31	-94	-94	-124
Earnings before interest and tax (EBIT)	148	131	428	313	416
Financial items, net	-43	-24	-92	-85	-125
Earnings before tax (EBT)	105	107	336	228	291
Tax	-25	-36	-94	-63	-53
Profit	80	71	242	165	238
To be distributed thus:					
Profit attributable to equity holders of the parent	79	70	239	166	240
Profit attributable to minority interests	1	1	3	-	-2
	80	71	242	165	238
Earnings per share:					
Basic earnings, DKK, per share (EPS)	3.3	2.9	10.1	7.0	10.2
Diluted earnings, DKK, per share (EPS-D)	3.4	2.9	10.1	7.0	10.1

# Cash flow

# amounts in mDKK - unaudited

	Q3	Q3	Q.1-Q.3	Q.1-Q.3	Year
	2010	2009	2010	2009	2009
Earnings before interest, tax,					
depreciation and amortization (EBITDA)	250	225	721	589	783
Financial items, net	-43	-24	-92	-85	-125
Share of profit, NKT Flexibles I/S	-18	-39	-57	-119	-136
Changes in provisions, tax and non-cash operating					
items etc.	-3	-40	-80	-154	-97
Changes in working capital	-336	81	-1,126	160	157
Cash flows from operating activities	-150	203	-634	391	582
A CONTRACTOR OF THE CONTRACTOR	,	0	20	2	
Acquisition of business activities	-6	0	-28	0	-
Investments in property, plant and equipment	-136	-249	-591	-687	-912
Disposal of property, plant and equipment	5	2	12	19	44
Other investments, net	-26	-36	-14	-116	-126
Cash flows from investing activities	-163	-283	-621	-784	-1,005
Changes in non-current loans from credit institutions	104	235	854	810	624
Changes in current loans from credit institutions	230	-152	444	-789	-514
Minority interests	-20	0	-24	0	-23
Dividends paid	0	0	-83	0	0
Cash from exercise of share-based options	0	0	4	0	0
Cash flows from financing activities	314	83	1,195	21	87
Net cash flows	1	3	-60	-372	-336
Cash at bank and in hand at the beginning of the period	242	215	254	587	587
Currency adjustments	-28	-4	21	-1	3
Net cash flows	<u> </u>	3	-60	-372	-336
Cash at bank and in hand at the end of the period	215	214	215	214	254

## Balance sheet



	30 September 2010	30 September 2009	31 December 2009
Balance sheet			
Intangible assets	1,714	1,591	1,621
Property, plant and equipment	3,127	2,548	2,667
Other non-current assets	838	843	884
Total non-current assets	5,679	4,982	5,172
Inventories	2,897	2,108	2,195
Receivables and income tax	3,562	2,789	2,503
Cash at bank and in hand	215	214	254
Total current assets	6,674	5,111	4,952
Total assets	12,353	10,093	10,124
Equity attributable to equity holders of NKT Holding A/S	3,992	3,538	3,719
Minority interests	7	41	21
Group equity	3,999	3,579	3,740
Deferred tax	139	160	154
Pensions and similar liabilities	293	284	285
Provisions	141	84	112
Credit institutions	2,868	2,166	1,947
Total non-current liabilities	3,441	2,694	2,498
Credit institutions	1,491	619	926
Trade and other payables etc.	3,422	3,201	2,960
Total current liabilities	4,913	3,820	3,886
Total liabilities	8,354	6,514	6,384
Total equity and liabilities	12,353	10,093	10,124



## Comprehensive income and Equity

	Q3 2010	Q3 2009	Q <i>I-</i> Q3 2010	Q1-Q3 2009	Year 2009
Comprehensive income					
Profit	80	71	242	165	238
Other comprehensive income:					
Currency adjustment of foreign subsidiaries					
and value adjustment of hedging instruments, etc.	-116	-35	114	-55	47
Total comprehensive income	-36	36	356	110	285
Statement of changes in equity					
Group equity, I January			3,740	3,465	3,465
Share-based payment			4	4	5
Additions/disposal minority interests			-22	0	-15
Subscribed by exercise of share-based options			4	0	0
Paid dividend			-83	0	0
Total comprehensive income for the period			356	110	285
Group equity at the end of the period			3,999	3,579	3,740

### **Notes**



### I Accounting policies, accounting estimates and risks, etc.

The interim Report is presented in accordance with IAS 34 'Interim Financial Reporting' as approved by the EU and additional Danish disclosure requirements for interim reports for listed companies.

Apart from the information below, the accounting policies are unchanged in relation to the 2009 Annual Report, to which reference should be made. The 2009 Annual Report contains the full text of the accounting policies.

With effect from 1 January 2010, NKT has implemented IFRS 3 'Business Combinations' and IAS 27 'Consolidation and Separate Financial Statements'. In addition, other new and amended standards and interpretations effective as at 1 January 2010 have been implemented from 1 January 2010.

IFRS 3 has amended the Group's accounting policy in the following areas with regard to statement of consideration for entities acquired:

- Transaction costs relating to business combinations are expensed as incurred. These costs were previously included in cost of acquisitions.
- Contingent purchase consideration relating for instance to earn-out is recognized at fair value at the date of acquisition, and subsequent value adjustments are recognized in the income statement. Changes in contingent purchase consideration were previously recognized in cost of acquisitions.
- In the case of step acquisitions the purchase price allocation must be effected when NKT obtains control. Previously acquired interests are therefore calculated at fair value when control is obtained, and any adjustment in relation to the carrying amount is recognized in the income statement. Previously, goodwill were calculated upon each individual acquisition and value adjustment was recognized directly in equity.

IFRS 3 (2008) has also amended the calculation of goodwill. Option is now provided for full recognition of goodwill even with less than 100% acquisition of the acquired entity. Previously, goodwill could only be recognized for the acquired portion of the entity. The measurement may be elected on a transaction-by-transaction basis, and the election stated in the notes in conjunction with description of entities acquired.

The new accounting standards and interpretations have not material influenced recognition and measurement.

Regarding accounting estimates, please refer to Note I on page 53 of the 2009 Annual Report. Regarding risks, please refer to Note 30 on page 78 of the 2009 Annual Report, the information contained in the risk section of the Annual Report (page 34), and the individual company reviews.

According to the regulation for financial statements preparation the Group Management is required to determine whether the quarterly statement can be presented on a 'going concern' basis. Based on outlook estimates, including examination of latest 'forecast 2010', and future cash flow expectations, existence of credit facilities, etc. it is the opinion of the Group Management that there are no factors giving rise to doubt as to whether NKT can continue trading for a minimum of 12 months from the balance sheet date. Information concerning Group cash resources and expectations for 2010 are included in Management's review.

### Notes

amounts in **mDKK**- unaudited

2 Segment reporting					
5 1 5	Q3	Q3	Q1-Q3	Q1-Q3	Year
	2010	2009	2010	2009	2009
Revenue					
NKT Cables, revenue at market prices	2,308	1,703	5,968	4,754	6,383
Nilfisk-Advance	1,372	1,242	4,322	3,884	5,138
Photonics Group	45	35	132	118	160
Parent company etc. 1)	1	1	1	4	6
Elimination of transactions between segments	-	0	-	0	0
NKT Group revenue at market prices	3,725	2,981	10,422	8,760	11,687
NKT Cables, revenue at standard prices <sup>2)</sup>	1,526	1,185	3,936	3,491	4,646
NKT Group revenue at standard prices	2,943	2,463	8,390	7,497	9,950
EBITDA 3)					
NKT Cables	142	118	283	278	373
Nilfisk-Advance	104	83	421	236	317
Photonics Group	-2	-9	-13	-29	-32
NKT Flexibles, share of profit	18	39	57	119	136
Parent company etc. 1)	-12	-6	-27	-15	-11
Group EBITDA	250	225	721	589	783
Segment profit, EBIT					
NKT Cables	87	71	130	149	197
Nilfisk-Advance	59	40	289	102	141
Photonics Group	-5	-13	-22	-41	-47
NKT Flexibles, share of profit	18	39	57	119	136
Parent company etc. 1)	-	-6	-26	-16	-
Group EBIT	148	131	428	313	416
Capital Employed					
NKT Cables			4,716	3,163	3,313
Nilfisk-Advance			2,859	2,528	2,580
Photonics Group			163	124	122
NKT Flexibles, share of equity etc.			420	429	441
Parent company etc. 1)			-15	16	9
Group Capital Employed			8,143	6,260	6,465

<sup>1)</sup> The segment comprises the parent company and entities of lesser significance with similar economic characteristics.

<sup>&</sup>lt;sup>2)</sup> Revenue at standard metal prices for copper and aluminium fixed at 1,550 EUR/tonne and 1,350 EUR/tonne, respectively.

 $<sup>^{\</sup>rm 3)}$  Operational EBITDA, approx. (excl. one-off items): NKT Cables 142 118 283 278 373 129 121 492 35 I 469 Nilfisk-Advance -2 -9 -13 -29 -32 Photonics Group 39 NKT Flexibles, share of profit 18 57 119 136 -12 -6 -27 -15 -11 Parent company etc. 1) Group operational EBITDA 275 263 792 704 935

### **Notes**



### 3 Business combinations

On 30 April 2010, NKT Cables acquired 100% of the shares of the Australian company Aussa Power Products Ltd. The company has in recent years worked as a distributor for NKT Cables. The acquisition is part of NKT Cables' growth strategy in the region. In addition, Nilfisk-Advance has made a small acquisition in 3rd quarter. The final purchase price allocation is expected to be available at the time of the 2010 Annual Report. A provisional acquisition balance sheet is stated below:

	Fair value
	on acquisitions
Intangible assets	7
Property, plant and equipment	5
Inventories	2
Receivables	9
Cash at bank and in hand	4
Deferred tax	-2
Trade and other payables etc.	-11
Net assets acquired	14
Goodwill	18
Total consideration for the companies	32
Of which, cash at bank and in hand	
Cash consideration	28

Goodwill represents the value of the employees and expected synergies arising from combining with existing Group activities. Effect on Group revenue and Group profit etc. is not material for 2010.

### 4 Events after the balance sheet date

No significant events have taken place after the balance sheet date. \\

### 5 Explanatory comments to financial highlights

Items below refer to overview of financial highlights.

- I) Revenue at standard prices Revenue with standard prices for copper and aluminium fixed at 1,550 EUR/tonne and 1,350 EUR/tonne, respectively.
- 2) Operational EBITDA earnings before interest, tax, depreciation and amortization (EBITDA) adjusted for one-off items.
- 3) Net interest bearing debt Cash, investments and interest bearing receivables less interest bearing debt.
- 4) Capital Employed Group equity plus net interest bearing debt.
- 5) Working capital Current assets less current liabilities (excluding interest bearing items and provisions).
- 6) Net interest bearing debt relative to operational EBITDA Operational EBITDA is calculated on a rolling 12-month basis (LTM).
- 7) Return on capital employed (RoCE) EBIT adjusted for one-off items as a percentage of average capital employed. Calculated on a rolling 12-month basis (LTM).
- 8) Earnings, DKK, per outstanding share (EPS) Profit attributable to equity holders of NKT Holding A/S relative to average number of outstanding shares (EPS).
- 9) Equity value, DKK, per outstanding share Equity attributable to equity holders of NKT Holding A/S at period end per outstanding share at period end.
- 10) Equity value, DKK, per outstanding share Dilutive effect from potential shares from executives' and employees' share option plan is not recognized in the financial ratio.

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### **PRACTICAL INFORMATION**

#### Stock market announcements 2010

Announcements released through the NASDAQ OMX Copenhagen Stock Exchange in 2010 are listed below. They can be found together with earlier and later announcements on www.nkt.dk.

12.01.10 #1 NKT's earnings expectations 2009 revised upwards

12.02.10 #2 NKT Cables wins order for one of the world's largest submarine cables

16.02.10 #3 NKT Cables wins Extra High Voltage Project in Greece

02.03.10 #4 NKT Annual Report 2009

02.03.10 #5 Announcement - Annual General Meeting 2010

18.03.10 #6 Employee Representation on NKT's Board of Directors

19.03.10 #7 Exercise of warrants - increase of NKT Group share capital

22.03.10 #8 Articles of Association up-date

25.03.10 #9 Decisions of Annual General Meeting 2010

26.03.10 #10 Articles of Association up-date

20.04.10 #11 Exercise of warrants - increase of NKT Holding's share capital and changes

in Articles of Association

11.05.10 #12 Interim Report 1st quarter 2010

02.06.10 #13 Shareholdings report

10.06.10 #14 Employee representation on NKT's Board of Directors

16.06.10 #15 Shareholdings report

21.06.10 #16 Shareholdings report

22.06.10 #17 Shareholdings report

24.08.10 #18 Interim Report 2nd Quarter 2010

25.08.10 #19 Shareholdings report

26.08.10 #20 Shareholdings report

07.09.10 #21 Shareholdings report

13.09.10 #22 NKT Cables lands 260 mDKK submarine project

14.10.10 #23 Shareholdings report

### Stock market calendar 2011

22 February Deadline for receipt of resolutions for the Annual General Meeting

01 March Annual Report 2010 23 March Annual General Meeting

(venue: Tivoli Congress Center, Kalvebod Brygge, Copenhagen)

11 May Interim Report, 1st quarter 23 August Interim Report, 2nd quarter 15 November Interim Report, 3rd quarter

A live webcast of the NKT Interim Report for 3rd quarter 2010 - including conference call - will take place at 11:00 GMT+1 on 16 November. The actual report presentation will take place at First Hotel Skt. Petri, Krystalgade 22, DK-1172 Copenhagen. An on-demand version of the presentation will subsequently be available on www.nkt.dk. After 24 hours a full transcript of the presentation will also be available on this site.

Statements about the future in this report reflect the current expectations of the NKT Group Management with regard to future events and financial results. Statements about the future are naturally subject to uncertainty, and the results achieved may therefore differ from expectations. Issues that may cause this difference include, but are not limited to, economic and financial market developments, legislative and regulatory changes in NKT markets, developments in product demand, competitive conditions and energy and raw material prices.

NKT disclaims all responsibility for revising or adjusting such statements about the future or for revising the possible reasons for any material differences between actual results and statements of future expectations unless required by law.

The NKT Interim Report for 3rd quarter 2010 was published on 16 November 2010 in Danish and English, and released through NASDAQ OMX Copenhagen. In questions of interpretation the Danish text shall prevail. The report is available on www.nkt.dk and is emailed to all subscribers registered for NKT's e-news service.

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